

Hub Packaging's Transition to Cloud with Xperience





Client: Hub Packaging

Contact: Julian Coldrick, Director

Industry: Distribution

Solutions: Cloud

Hub Packaging were established 45 years ago as a family business. They specialise in industrial packaging for the commercial sector. After growing steadily over the years, they faced challenges with their IT infrastructure.

To combat this, they embarked on a Cloud journey with Xperience, following a recommendation from a peer in another sector.





Overcoming challenges with Xperience

Before engaging with Xperience in 2021 to make the transition to Cloud, Hub Packaging faced IT challenges, including limited support and the need for a more robust system.

Their previous provider, an English company, prompted the search for a local solution. The decision to move to the Cloud began around ten years ago, and Xperience have been gradually transitioning them from on-premise servers to the Microsoft 365 product stack in the Cloud.

"Over time, we've made this smooth shift to working fully in the Cloud, especially understanding how crucial flexibility is – pandemic or not. Microsoft Teams, SharePoint, and OneDrive have been absolute game-changers, stepping up our collaboration and making sure our documents are in top-notch order. It's been a key part of what's made us successful."

- Julian Coldrick, Director

Choosing to modernise and the road to implementation

When choosing an IT service provider, Hub Packaging sought peer recommendations and having received a strong recommendation for Xperience decided to engage. Their final decision was based on the desire to move away from their existing setup and embrace a more modern, cloud-centric approach.

Hub Packaging, on Xperience's recommendation, made the decision to involve the entire senior management team in implementation, ensuring a collaborative effort across departments. The implementation process, though not without challenges, showcased the importance of effective communication and managed change.

The end user experience varied, with younger team members adapting more quickly to the new technology. Training sessions were conducted by Xperience to facilitate the transition, and strategic cutoff points were implemented to enforce new practices. Despite initial hesitation, timely communication and training contributed to a successful adoption.





How Hub Packaging benefitted from partnering with Xperience

While the financial impact is challenging to quantify, the investment in Xperience's Managed IT Services allows the company to maintain focus on core business activities and minimise downtime and distractions.

The professionalism, seamless remote support, timely responsiveness and high-quality Microsoft products that were part of the infrastructure change are invaluable.

Hub Packaging's journey with Xperience reflects a successful transition to a cloud-based infrastructure, leveraging Microsoft solutions.

The collaboration showcased the importance of strategic planning, effective communication, and a reliable IT partner to navigate challenges and achieve business goals.

Interested in learning more about Xperience Cloud solutions?

Chat to one of our experts today:

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